



DONGFENG
RACE TEAM

IN THE VOLVO OCEAN RACE

RACING FOR CHINA IN THE VOLVO OCEAN RACE

TITLE PARTNER



东风汽车公司
DONGFENG MOTOR CORPORATION



**BRINGING DONGFENG
TO THE WORLD**



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OVERVIEW

THE CAMPAIGN

Dongfeng Race Team is an international professional sailing team that was created to take part in the Volvo Ocean Race, the pinnacle event in fully-crewed and extreme offshore ocean racing. The team entered the last Volvo Ocean Race in 2014-15 and finished third overall; it is now aiming to improve on that performance in the 2017-18 edition.

OUR TITLE PARTNER

Dongfeng Race Team is sponsored by Dongfeng Motor Corporation which is located in Wuhan, the capital city of Hubei Province in central China. One of China's largest companies, Dongfeng Motor Corporation is engaged in the manufacture of commercial vehicles, cars, auto parts and components.

SAILING IN CHINA

Dongfeng Race Team is committed to helping to grow the sport of offshore ocean racing in China and hopes that part of its sporting legacy will have been to assist in the development of sailing and also in helping the Chinese public understand and participate in the sport.

THE SAILING TEAM

The 12-strong sailing squad is made up of professional yachtsmen and women from China, France, the Netherlands, New Zealand, England and Australia.

The team began training together in October 2016, in locations such as Australia, Portugal and at the team base in Lorient, France.

THE FULL SQUAD

Charles Caudrelier (FRA) - Skipper
Stu Bannatyne (NZL)
Jérémie Beyou (FRA)
Pascal Bidégorry (FRA)
Jack Boutell (AUS-GBR)
Carolijn Brouwer (NLD)

Kevin Escoffier (FRA)
Chen Jinhao/Horace (CHN)
Yang Jiru/Wolf (CHN)
Marie Riou (FRA)
Daryl Wislang (NZL)
Liu Xue/Black (CHN)



Charles Caudrelier

THE COURSE

The Volvo Ocean Race sets sail from Alicante in Spain and makes its way around the world via 11 legs and 12

host ports, including Hong Kong and Guangzhou in China. The total theoretical race distance is 45,000 nautical miles.

SCORING

The race is scored by high-point system. The winner of every leg will score 9 points plus one bonus point, with second place scoring 8 points and third 7, and so on. There will be a bonus point for the first team to pass Cape Horn and the two Southern Ocean legs plus the

transatlantic leg near the end of the race, will score double points. A further bonus point will be awarded to the team with the shortest total elapsed time for the race at the finish. In the event of a tie, the In-Port race series will be used as a tie-breaker.

THE START OF THE DONGFENG RACE TEAM STORY

From the beginning, the Dongfeng Race Team campaign was always about much more than just another sailing team in the Volvo Ocean Race. Its mission in the

2014-15 edition was brave and ambitious, creating a campaign that could truly be said to have Chinese thinking and Chinese blood running through its heart.

OUR GOALS



Taking part in the Volvo Ocean Race and sailing to the best of the crew's ability to achieve the best overall result.

"The Western sailors helped the Chinese sailors and taught them. We were not the favourites, we were a special team with our own mission and we were the only boat to really fight for first place against Abu Dhabi Ocean Racing. We can be proud of that" – Charles Caudrelier (Skipper).

Selecting and training the best new young sailors in the skills of offshore ocean racing.

"Chinese sailors who had almost no offshore sailing experience joined the squad and performed beyond expectations alongside our professional international crew. Together we showed what we could do, how we could overcome adversity and be an even stronger, united team at the end" – Bruno Dubois (Team Director).

Representing China in the world's longest global sporting event.

"With our strong overall result in this race, the good team spirit we created, and by winning the leg into China and then winning again into Newport, we made the Chinese people proud of us. And when people are proud of someone or something, they talk about them and everybody was talking about us. So I don't think we could have done much better on that score" – Charles Caudrelier.

Establishing offshore racing in China.

"We have inspired people in China, shown them what is possible and hopefully encouraged them to either get back on the water or get out there for the first time. We are only at the first stages and we know there are hundreds of steps to go" - Yang Jiru (Wolf).

A low-angle, close-up photograph of two Chinese sailors from the Dongfeng Race Team. They are wearing bright red waterproof sailing gear. The sailor on the left is looking upwards with a determined expression, while the sailor on the right looks forward with a focused, intense gaze. They are both gripping wooden rigging. In the background, a white cylindrical tank is visible with the 'Inmarsat SAILOR' logo. The sky is a clear, pale blue.

DONGFENG RACE TEAM IN THE 2014-15 VOLVO OCEAN RACE - DEFYING EXPECTATIONS

No one expected Dongfeng Race Team to be in contention for overall honours, not least because its crew included several inexperienced Chinese sailors. But their talent, combined with guidance from the international crew members on board, saw the team claim third place on the overall podium.

Dongfeng Race Team stunned the sailing world, quickly going from underdogs to serious contenders in a matter of months. Highlights included two leg wins and five podium finishes out of nine legs. Only a mast break in the Southern Ocean on leg five prevented the Chinese team from finishing even higher up the overall ranking at the end of an epic race.

"I am proud of what we achieved together. A highlight for me was winning the leg into Sanya – that was an amazing feeling and something up until then that we could only dream about – but winning the leg to Newport from Brazil where we came back from the mast break was really special. It was a massive challenge for our whole team – sailors, shore team and management – and we pulled it off with a great win against Abu Dhabi Ocean Racing in the closing stages of the leg" – Charles Caudrelier.



IT'S GOOD TO BE BACK - THE NEW CAMPAIGN

Dongfeng Race Team is back for a second attempt at the Volvo Ocean Race. This time round the Chinese team intends to compete at the highest level and is focussed on sailing to the best of its ability to challenge for overall race victory.

Some might say the pressure is on, but the sailors and shore team of Dongfeng Race Team know the race is about much more than just winning a trophy. The crew, led for the second time by Charles Caudrelier, remains committed to developing the sport of offshore sailing in China, with Black, Horace

and Wolf returning after already completing one lap of the planet. This time the campaign is backed 100% by Dongfeng Motor Corporation as the momentum to create a legacy for offshore sailing in China continues and the company looks to expand its global reach.

"We have no illusions about how tough this race is, how unfair it can be at times and how tough our opponents will be – we will try to do our best and work as hard as possible for the result we want" – Charles Caudrelier

NEW FACES AND NEW SKILLS IN A NEW-LOOK DONGFENG RACE TEAM



Dongfeng Race Team's official crew presentation took place in Paris on May 16, 2017

Preparation for the Volvo Ocean Race is key and the second campaign started well. By January 2017, the re-fit of *Dongfeng* was complete and the team became the first to start training on board its newly-refurbished race boat.

Despite this, the team has always been aware that the Volvo Ocean Race is an unpredictable affair, especially with the additional factor of three times more Southern Ocean miles to cover than in the previous edition. In light of this and other changes, Dongfeng Race Team welcomed experienced ocean racer and seven-time Volvo Ocean Race sailor, Stu Bannatyne alongside fellow Kiwi Daryl Wislang, winner of the 2014-15 edition

of the Volvo Ocean Race with Abu Dhabi Ocean Racing. After finishing third in the Vendée Globe in 2016-17, Jérémie Beyou of France will also add to the experience in the crew as he swaps solo sailing for the sport's toughest team challenge.

Pascal Bidégorry and Kevin Escoffier proved invaluable members of the team in the 2014-15 edition and are back on board the red boat once again, alongside the rising star Jack Boutell.

In addition, top female sailing stars, Marie Riou of France and Carolijn Brouwer of the Netherlands, also joined the crew, in response to new race rules that encourage mixed male-female teams.



THE ULTIMATE FULLY-CREWED ROUND THE WORLD TEST - VOLVO OCEAN RACE 2017-18



The Volvo Ocean Race is the longest event in international sport and one of sailing's three indisputably great challenges, alongside the America's Cup and the Vendée Globe solo round the world race.

The key to the Volvo Ocean Race is that it is a unique test of teamwork on the great oceans of the world and a stage race made up of a series of legs between stopover ports that is conducted at extraordinary levels of intensity.

The race attracts the world's greatest sailors, among them world champions and Olympic champions, and it has been won by some of the greatest skippers ever to take to sea in the modern era, men like Conny van Rietschoten, Sir Peter Blake, Grant Dalton, Paul Cayard and Franck Cammas.

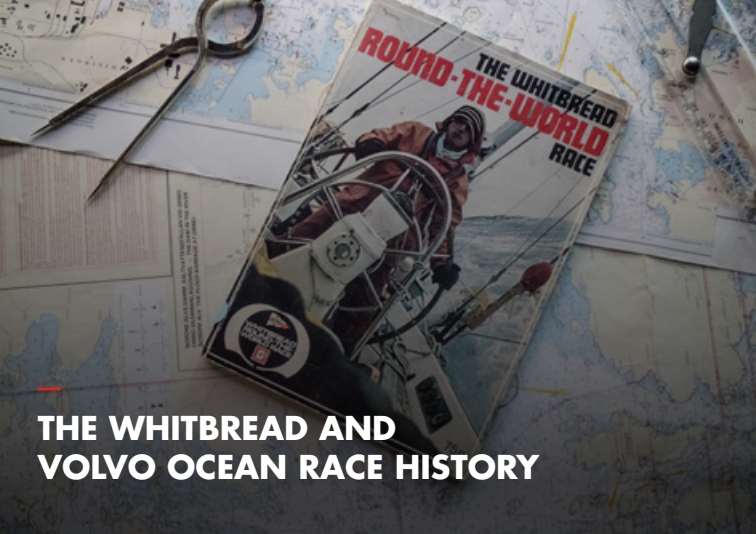
The modern Volvo Ocean Race owes its origins to the Whitbread Round the World race when big monohulls and maxi yachts, with large crews of up to 20 sailors on each

boat, raced around the world with as few as four stopovers.

After six Whitbreads between 1973 and 1998, the race was re-branded when it was brought by Volvo. Having attracted a wide variety of designs in its early years, the Volvo fleet has gradually become more standardised as Whitbread 60s were replaced by Volvo 70s and eventually the current one-design fleet of Volvo Ocean 65s was introduced for the last race in 2014-15.

This race is thus contested for the second time in identical boats – which have all been refitted in a standardised process - with identical sail wardrobes. It is a pure test of racing skill, stamina and organisation for the crews that take part.

The race is about the open ocean but it is also about the stopovers where the fleet will take part in inshore races that contribute to a team's overall score. There are 11 ports to visit, in addition to the start location at Alicante, and 11 legs to complete altogether.



THE WHITBREAD AND VOLVO OCEAN RACE HISTORY

| 1973-74

The Whitbread Round the World Race is born with *Sayula II*, skippered by Ramon Carlin (MEX) crowned winner of the inaugural race. The modern concept of the Volvo Ocean Race has moved on considerably since this first edition, with Butch Dalrymple-Smith talking of eating steaks,

chicken, hamburgers and caviar whilst on board *Sayula II*. The race was not without accident and injury, with three sailors losing their lives and HMS *Endurance* accidentally piercing *Adventure's* mainsail after firing a blank round to salute their colleagues as they rounded Cape Horn.

| 1977-78

Cornelis van Rietschoten (NED) sails *Flyer* to victory. This race proved a great one for women in sport as Clare Francis become the first female skipper.

Another fatality was narrowly avoided after Bill Abram fell overboard *Heath's Condor*, only to be found when the team spotted a group of albatrosses circling him.

| 1981-82

Peter Blake decided to up the game with an intensive three-day assault course for *Ceramco New Zealand* crew applicants. As we all know, the beauty of the race is its unpredictability and despite his preparation,

Blake's mast broke in two places on Leg 1. He continued with an improvised solution but could not challenge Cornelis van Rietschoten on board *Flyer* who managed to secure victory for the second consecutive campaign.

| 1985-86

L'Esprit d'Equipe won this one with Lionel Péan (FRA) becoming the youngest winning skipper, aged just 29 years old. His victory was overshadowed by the story of Simon Le Bon, lead singer of Duran Duran, entering

his maxi yacht *Drum* into the race. On arrival back into Portsmouth, British customs sent sniffer dogs aboard the rock star's boat to check if he had shipped anything illegal from the previous stop in Uruguay.

| 1989-90

Peter Blake (NZL) finally wins the race on board *Steinlager 2*. It was another inspirational year for women in sport as Tracy Edwards became the first woman to lead an all-female crew. On shore, tragedy could not be avoided with the co-skipper of the Soviet entry *Fazisi*, Aleksei Grishensko, committing suicide after the team's arrival in

Uruguay. Janne Gustafsson from *The Card* also died in a motorcycle accident before the second leg and the worst Southern Ocean conditions in the race's history saw seven sailors swept overboard, one of whom died. Our team director, Bruno Dubois, took part in this race on board *Rucanor Sport*.



| 1993-94

This race featured the first purpose-built class of boats, the Whitbread 60s, with Ross Field of Yamaha triumphing in this new class. However, it was Grant Dalton (NZL) on *NZ Endeavour*, that finished almost 10 hours ahead of field on aggregate time.

This race featured broken boats, the youngest skipper yet aged just 22 years old, in Matthew Humphries on *Dolphin & Youth/Reebok*, and a crew on *La Poste* who were forced to sail shorthanded after an incident in Punta del Este led to several arrests.

| 1997-98

EF Language (SWE) won against all odds when the syndicate was left without a skipper just before the start when

Lawrie Smith moved to skipper *Silk Cut* (GBR). Paul Cayard (USA) stepped into the breach and won.

| 2001-02

This race saw another tough Southern Ocean leg but John Kostecki (USA) on board *Illbruck* secured victory.

Qualified doctors were part of the crews in earlier races, proving a saving grace

for *Amer Sports One* crew member, Keith Kilpatrick, who fell dangerously ill. On board doctor, Roger Nilson, set up an intravenous drip using materials airdropped by the Australian Air Force - all whilst doing 20 knots through the Southern Ocean.

| 2005-06

ABN AMRO ONE (NED) won this race, with skipper, Mike Sanderson (NZL) describing it as his "Olympic gold, Mount Everest and his childhood dream."

Tragedy struck on *ABN AMRO TWO* when

Hans Horrevoets fell overboard when the boat nosedived in 25 knots of wind. His body was found but he could not be resuscitated. With his body still on board, *ABN AMRO TWO* later had to rescue the entire crew of *movistar* after it suffered a broken keel structure.



| 2008-09

This race was one of the biggest and most popular yet, with five-time Olympic medalist, Torben Grael (BRA), leading *Ericsson 4* to victory. The team still

holds the monohull distance record, completing 596.6 nautical miles in 24 hours with an average speed of 24.8 knots (45.9 km/h).



| 2011-12

Just six hours into Leg 1, Abu Dhabi Ocean Racing reported a broken mast and despite resuming racing three days later with their spare mast, they subsequently retired in order to be ready for the start of Leg 2. That wasn't the end of broken boats in this leg however

with *PUMA* dismasting in the South Atlantic. Every team ran into problems with Groupama contending with a broken mast and a hole in the bow during the race. Despite this, Franck Cammas and his crew, which included Charles Caudrelier, secured overall victory.

| 2014-15

For the first time in the race's history, a new 65-foot one-design boat was introduced, putting the competition back in the hands of the sailors. This was one of the main reasons why skipper Ian Walker decided to come

back to the race, going on to win with Abu Dhabi Ocean Racing.

This race also saw the re-appearance of an all-female crew for the first time since 2001-02 with Team SCA.



NEW RULES AND A NEW RACE 2017-18

OPENING UP THE RACE TO MIXED CREWS

For the first time in the history of the Volvo Ocean Race a rule has been introduced that encourages skippers to include female crew. This is part of an initiative by Volvo to encourage women's participation in the race, even if there is no all-women entry.

Under the new rules, all-male teams are limited to seven sailors but on any leg they can add one or two women. Other combinations that are permitted are seven

women and one or two men; five men and five women or 11 women.

Dongfeng Race Team was the first syndicate in this race to announce its female crew with the appointment to the 12-strong crew of Carolijn Brouwer of the Netherlands and Marie Riou of France. They were expected to be used either singularly or as a pair on a variety of legs, depending on requirements.

POTENTIAL CREW COMBINATIONS

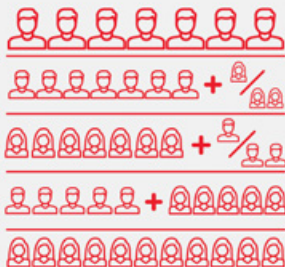
7 Male Crew Members

7 Male with 1 or 2 Female Crew Members

7 Female with 1 or 2 Male Crew Members

5 Male and 5 Female Crew Members

11 Female Crew Members



THE LONGEST RACE AND MORE TIME IN THE SOUTH

In recent years the Volvo Ocean Race has meandered through the middle latitudes of the earth with the crews often spending days in light winds and sweltering temperatures. In this edition, the race is returning to its roots, as it were, with far longer in the Southern Ocean.

Compared to the last race in 2014-15, the 2017-18 crews will cover three times the mileage in the Southern Ocean, made

up of leg 3 from Cape Town to Melbourne and leg 7 from Auckland to Itajai.

Mark Turner, the chief executive officer of the Volvo Ocean Race, says this change of route, which extends the race from 39,000 to 45,000 nautical miles, is an important reset. *"The Southern Ocean is the heart of the Volvo Ocean Race and it's in the DNA of the race - I'm glad we're returning in a big way,"* he said.



DOUBLE THE POINTS

To encourage greater risk-taking in terms of strategy and tactics, three of the legs in this race will score double points. They are the two Southern Ocean legs – leg 3 and leg 7 – and the transatlantic leg from Newport to Cardiff.

During the last race, the boats tended to stick close to each other. This time it is hoped that the lure of double points will encourage skippers and navigators to sail their own race in a bid for a jackpot that could transform their overall standing on the leaderboard.

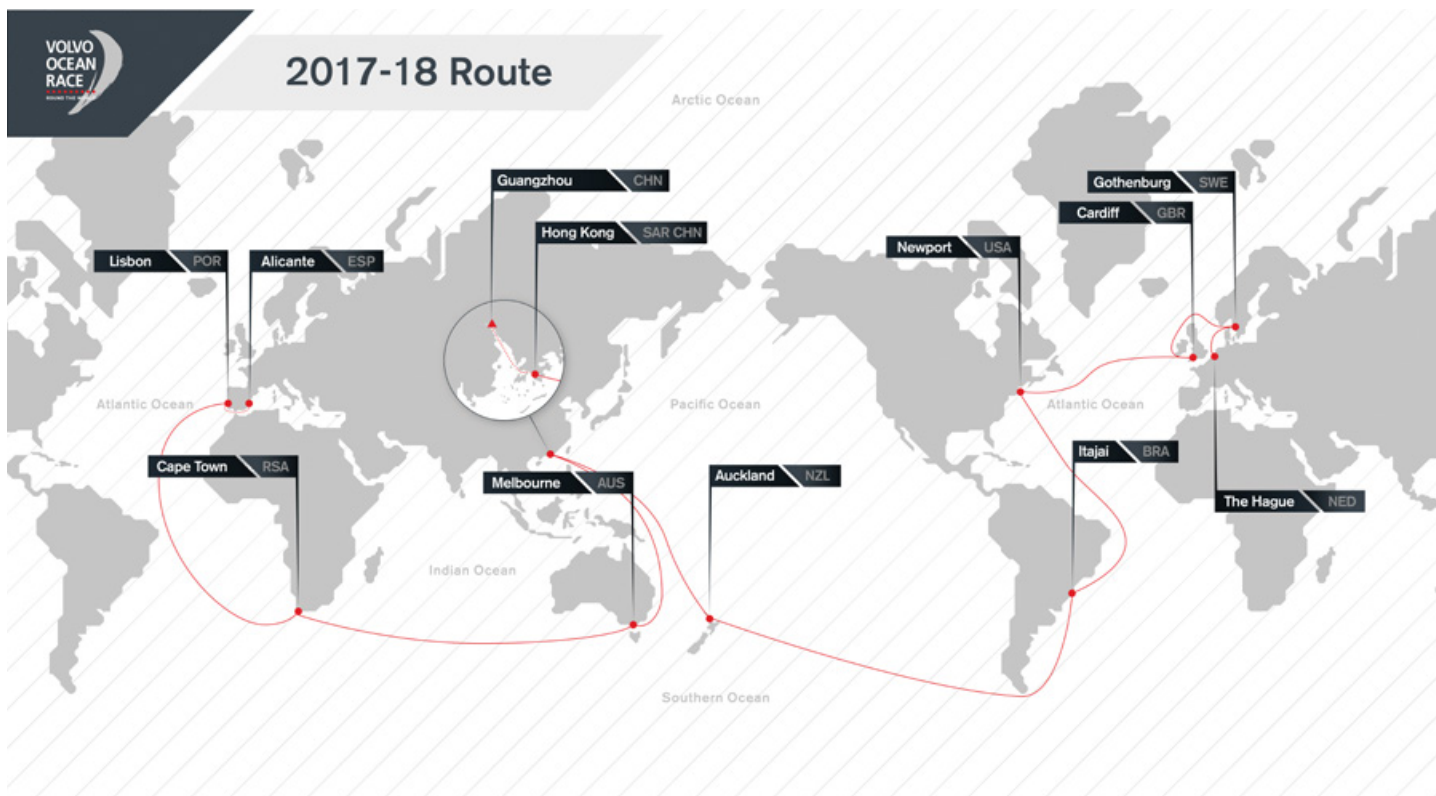
THE 2017-18 RACE ROUTE

The 2017-18 race consists of 11 legs, travels more than 45,000 nautical miles and starts from Alicante in Spain on October 22. From there the fleet completes a short opening sprint to Lisbon before the first trans-

oceanic leg from the Portuguese capital to Cape Town. Then it is on to Melbourne, Hong Kong and Guangzhou in China, Auckland, Itajai in Brazil, then Cardiff, Gothenburg and the finish in The Hague.

DONGFENG RACE TEAM PRE-RACE SCHEDULE

LOCATIONS	START	FINISH ETA
Round the Island Race - Cowes week	August 2 2017	August 2 2017
Rolex Fastnet Race	August 6 2017	August 9 2017
Plymouth to Lisbon Race	August 10 2017	August 15 2017
Assembly Day - Lisbon	September 18 2017	September 22 2017
Prologue Race - Lisbon to Alicante	October 8 2017	October 12 2017



THE VOLVO OCEAN RACE SCHEDULE

LEG / IN-PORT RACE	FROM - TO	START	DISTANCE
In-Port Race	Alicante	October 14 2017	
Leg Start	Alicante - Lisbon	October 22 2017	700 nm
In-Port Race	Lisbon	November 3 2017	
Leg Start	Lisbon - Cape Town	November 5 2017	7,000 nm
In-Port Race	Cape Town	December 8 2017	
Leg Start	Cape Town - Melbourne	December 10 2017	6,500 nm
Leg Start	Melbourne - Hong Kong	January 2 2018	6,000 nm
In-Port Race	Hong Kong	January 27 2018*	
Round the Island	Hong Kong	January 28 2018*	
Leg Start	Hong Kong - Guangzhou	February 1 2018	50 nm
In-Port Race	Guangzhou	February 3 2018	
Leg Start	Guangzhou - Hong Kong	February 5 2018	50 nm

LEG / IN-PORT RACE	FROM - TO	START	DISTANCE
Leg Start	Hong Kong - Auckland	February 7 2018	6,100 nm
In-Port Race	Auckland	March 10 2018	
Leg Start	Auckland - Itajai	March 18 2018	7,600 nm
In-Port Race	Itajai	April 20 2018	
Leg Start	Itajai - Newport	April 22 2018	5,700 nm
In-Port Race	Newport	May 19 2018	
Leg Start	Newport - Cardiff	May 20 2018	3,300 nm
In-Port Race	Cardiff	June 8 2018	
Leg Start	Cardiff - Gothenburg	June 10 2018	1,300 nm
In-Port Race	Gothenburg	June 17 2018	
Leg Start	Gothenburg - The Hague	June 21 2018	700 nm
In-Port Race	The Hague	June 30 2018	
TOTAL			45,000 nm

*These two races are added together to give an overall score for Hong Kong In Port Race
For more information visit www.volvoceanrace.com

DONGFENG 东风

HULL LENGTH: 20.37m (66.83ft)

LENGTH OVERALL (INC. BOWSPRIT): 22.14m (72.63 ft)

BEAM: 5.60 m (18.37ft)

MAX DRAFT: 4.78 M (15.68 ft)

BOAT WEIGHT (EMPTY): 12,500 kg (27,557 lb)

RIG HEIGHT: 30.30m (99.4 ft)

BOWSPRIT LENGTH: 2.14m (7ft)

MAINSAIL AREA: 163m²

WORKING JIB AREA: 133m²

UPWIND SAIL AREA: 468 m² (mainsail and masthead Code 0)

DOWNWIND SAIL AREA: 578 m² (mainsail and A3)



THE VOLVO OCEAN 65 'DONGFENG'



Dongfeng is a one-design Volvo Ocean 65 that is identical to its rivals. It was built for the last edition of the race in 2014-15 by a consortium of European yards and has since undergone a major

standardised re-fit for its new campaign. With a canting keel and aggressive hull profile, the Volvo Ocean 65 is tough but quick and can reach speeds of up to 40 knots.

1 MAST

The carbon mast stands at a height of 30.3m (99.4ft) and a diameter of 420mm.

2 BOOM

The boom secures the foot of the mainsail. It allows the sailors to control the sheeting angle plus the slab reefing.

3 MAINSAIL

This is the 'engine' of the boat that drives it forwards. It is the hardest working sail on the boat as it is deployed all of the time.

4 HEADSAIL

The sail on the front of the boat can range in size from the J3 all the way up to the A3 mast-head gennaker.

5 BOWSPRIT

At 2.14m (7ft), this is the attachment point on the front of the boat from which the gennakers are flown (large downwind sails).

6 DAGGERBOARDS

Twin asymmetric daggerboards are used in conjunction with the canting keel to improve the boat's direction or stability.

7 KEEL

Canting the keel to 40 degrees is the equivalent of putting a rugby team on the side of the boat to improve performance.

8 RUDDERS

Twin rudders allow better traction when sailing at high angles of heel.

9 STEERING WHEELS

Twin steering wheels give the helm a better view when driving with an elevated position.

10 WINCH PEDESTALS

There are three winch pedestals which can be linked together.

11 COMPANIONWAY HATCH

Also known as the sailor's front door, this is how sailors access their quarters below deck.

12 INMARSAT

A newly-designed communications gantry for this race, carries all the antennas for satellite comms and other equipment.

13 TRANSOM ESCAPE HATCH

This is the escape hatch in the event of a capsize.

HYDRO-GENERATOR

The hydro-generator is a propeller which drops over the back of the boat. As water passes through it, it spins round, generating electricity which feeds the batteries on the boat.

MEDIA

Fixed camera positions and microphones on board. New cameras have been added for the 2017-18 edition and now have much better protection from wind and water.

BELOW DECK

Lightweight bunks, a basic toilet, a two-burner hob to heat freeze-dried food and a navigation station where the race strategy is planned.



**DONGFENG'S RIVALS IN
THE VOLVO OCEAN RACE
2017-18**



team
AkzoNobel

SKIPPER: Simeon Tienpont
COUNTRY: Netherlands
SPONSOR: AkzoNobel



MAPFRE
IN THE VOLVO OCEAN RACE

SKIPPER: Xabi Fernandez
COUNTRY: Spain
SPONSOR: MAPFRE



Vestas
11TH HOUR RACING

SKIPPER: Charlie Enright
COUNTRY: USA/Denmark
SPONSORS: Vestas/11th Hour Racing



clean seas
turn the tide on plastic

SKIPPER: Dee Caffari
COUNTRY: Multiple

SPONSORS: Mirpuri Foundation/Ocean Family Foundation



*Sun Hung Kai
Scalbyvåg*

SKIPPER: David Witt
COUNTRY: Hong Kong
SPONSOR: Sun Hung Kai & Co.



**TEAM
Brunel**

SKIPPER: Bouwe Bekking
COUNTRY: Netherlands
SPONSOR: Brunel

Confirmed list of competitors as of July 2017. Another team may be announced after publication of this guide.

RACE READY

Follow the action via live data and content direct from the boat as Dongfeng Race Team takes on another lap of the planet in the Volvo Ocean Race 2017-18.

www.dongfengraceteam.cn



THE TEAM

CHARLES CAUDRELIER SKIPPER

Previous winner of the Solitaire du Figaro, the Transat Jacques Vabre twice and the Volvo Ocean Race, Charles Caudrelier is much more than just a talented sailor. The Frenchman, who was part of the French merchant navy academy, is a strong leader, with the ability to succeed against the odds

and turn inexperienced rookies into skilled sailors after taking on the role of skipper for Dongfeng Race Team in the 2014-15 edition. Caudrelier hopes to build on his team's performance whilst continuing to promote and develop the sport of offshore sailing in China.

ROLE: Skipper

NATIONALITY: French

BORN: February 27, 1974

PLACE OF BIRTH: Paris, France

LIVES: La Trinité, France

SAILING HIGHLIGHTS:

2001: 1st place, Trophy BPE and Tour de Bretagne with Gildas Morvan

2004: 1st place, Solitaire du Figaro

2009: 1st place, Transat Jacques Vabre with Marc Guillemot on *Safran*

2011-12: 1st place, Groupama sailing team, Volvo Ocean Race

2013: 1st place, Transat Jacques Vabre with Sébastien Josse on *Gitana XV*

2014-15: 3rd place, Dongfeng Race Team (Skipper), winner leg 3 (Abu Dhabi-Sanya) and leg 6 (Itajai-Newport)

WHAT HE SAID:

"You have so much time with the boat, with the winds and the sea and with the people. This is the part of the race that I love – the human side – for me it is a real adventure, one of the last great adventures you can have in sailing."

BRUNO DUBOIS ON CHARLES:

"We share the same objectives and we trust each other so it makes our work easy. Charles has a good vision of what the team should do, both to please the sponsors and to succeed on the water. He embraced the multi-cultural working environment and I think he is one of the best French sailors. I have a lot of respect for him."

| BRUNO DUBOIS



ROLE: Team Director

NATIONALITY: Canadian/Belgian

BORN: September 8, 1959

PLACE OF BIRTH: Uccle, Belgium

LIVES: Baden, France

SAILING HIGHLIGHTS:

Victory in the Mini-Transat
2 x Transat Jacques Vabre
1989-90: Skipper, *Rucanor Sport* in
Whitbread Round the World Race
1990-2015: Manager, North Sails France
2014-15: Team Director, Dongfeng Race
Team, Volvo Ocean Race
2015 - 2017: Team Manager, Groupama
Team France

WHAT HE SAID:

"I feel incredibly proud of what we have already achieved with Dongfeng. There are a few hundred professional sailing campaigns active at any given moment but none quite like Dongfeng Race Team."

CHARLES ON BRUNO:

"As team director, Bruno is the leader of the spirit of our team. He did a really good job of freeing my mind to concentrate purely on the sailing so he made it easy for me."

| PASCAL BIDÉGORRY



ROLE: Navigator

NATIONALITY: French

BORN: January 15, 1968

PLACE OF BIRTH: Bayonne, France

LIVES: Ile de Ré, France

SAILING HIGHLIGHTS:

Six-time multihull world champion
2000: 1st place, Solitaire du Figaro
2009: Transatlantic (still unbeaten),
24 hour and Mediterranean distance
record as skipper on *Banque Populaire*
V.
2014-15: 3rd place, Dongfeng Race
Team, Volvo Ocean Race
2015: 1st place, Transat Jacques Vabre
with François Gabart on trimaran *Macif*

WHAT HE SAID:

"The challenge is to make sure all the preparation pays off in the first legs, to be on the pace and race consistently from start to finish. It's a big challenge for me, as navigator. I like fast wins but in the Volvo Ocean Race, the cool moves are pointless without a consistent performance."

CHARLES ON PASCAL:

"I don't know if I would have managed to do so well without Pascal in the last race. Everybody said we had a faster boat – I don't say that. I say 'we had Pascal Bidégorry on board.'"

| JÉRÉMIE BEYOU



ROLE: Watch Captain

NATIONALITY: French

BORN: June 26, 1976

PLACE OF BIRTH: Landivisiau, France

LIVES: Larmor Plage, France

SAILING HIGHLIGHTS:

2005, 2011, 2014: 1st place, Solitaire du Figaro

2011: 1st place, Transat Jacques Vabre with Jean-Pierre Dick

2014-15: 2nd place, Rhoute du Rhum on IMOCA Maître CoQ

2016: 3rd place, Vendée Globe, Maître CoQ

WHAT HE SAID:

"There is a melting pot of different ages, genders and languages on board Dongfeng. In my opinion this team has everything to do well in the race."

CHARLES ON JÉRÉMIE:

"He may be new to the Volvo, but we are delighted to give him this opportunity and I have huge respect for what he has achieved in sailing. In a one-design fleet of Volvo Ocean 65s, having specialist Figaro sailors like him on board is invaluable."

| JACK BOUTTELL



ROLE: Bowman

NATIONALITY: Australian/British

BORN: January 18, 1991

PLACE OF BIRTH: Taree, Australia

LIVES: Lorient, France

SAILING HIGHLIGHTS:

2013: 1st Rookie, La Solitaire du Figaro

2015: 1st place, Leg 3 into Sanya on board Dongfeng, in the Volvo Ocean Race

2016: 1st place and new race record, Transat Quebec-St Malo, Spindrift 2 (maxi-trimaran)

WHAT HE SAID:

"The Volvo Ocean Race is something I've wanted to do for a really long time. It's the top of the sailing world in the crewed side of things and it's been one of my big goals for years."

CHARLES ON JACK:

"He is a very good single-handed sailor and did a fantastic job for us on Leg 3 in the last race. He is a strong guy and will be our bowman but also one of the best drivers in our crew."

| STUART BANNATYNE



ROLE: Watch Captain

NATIONALITY: New Zealand

BORN: April 20, 1971

PLACE OF BIRTH: Burwood, New Zealand

LIVES: Auckland, New Zealand

SAILING HIGHLIGHTS:

Seven-time Volvo Ocean Race veteran with three wins under his belt:
1993-94: 1st, *New Zealand Endeavour*
2001-02: 1st *illbruck*
2008-09: 1st *Ericsson 4*

WHAT HE SAID:

"Previously I have said that the good times always outweighed the bad when it came to the Southern Ocean, but that was usually with a few years to forget the low times."

CHARLES ON STUART:

"In Stu and Daryl we have two of New Zealand's very best offshore racers who know the Volvo Ocean Race inside out. Stu has so much experience to share – especially with our young sailors."

| CAROLIJN BROUWER



ROLE: Trimmer/Driver

NATIONALITY: Dutch

BORN: July 25, 1973

PLACE OF BIRTH: Leiden, Netherlands

LIVES: Sydney, Australia

SAILING HIGHLIGHTS:

1998: ISAF World Sailor of the Year
3x Olympian: Sydney 2000, Athens 2004, Beijing 2008
2001-02: *Amer Sports Too* in Volvo Ocean Race
2014-15: Team SCA in Volvo Ocean Race

WHAT SHE SAID:

"I've been waiting for this moment all my life to have the opportunity and a realistic chance of winning the Volvo Ocean Race...before, I sailed against the best, now I sail with the best."

CHARLES ON CAROLIJN:

"I do not see Carolijn as a woman, I just see her as a crew member. If I had to choose a man then I would still pick Carolijn ahead of a lot of guys for her good spirit, her motivation and her skills."

| CHEN JINHAO - HORACE



ROLE: Bowman

NATIONALITY: Chinese

BORN: February 15, 1992

PLACE OF BIRTH: Guang Dong, China

LIVES: Schen Zhen, China

SAILING HIGHLIGHTS:

2011: Sailor on 75ft racing boat, *Team Jelik*

2013: 34th America's Cup with Team China

2013: Part of China Team in Extreme Sailing Series, Qingdao

2014-15: 3rd place, Dongfeng Race Team, Volvo Ocean Race

2016: Founder of Unione Club to promote education and training in sailing in China

WHAT HE SAID:

"I love sailing from the bottom of my heart. I think that's why I never gave up on it, not even once."

CHARLES ON HORACE:

"The best rookie in the Volvo Ocean Race 2014-15. His improvement, energy and motivation is huge. He could be the first Chinese skipper in the Volvo Ocean Race."

| KEVIN ESCOFFIER



ROLE: Bowman

NATIONALITY: French

BORN: April 4, 1980

PLACE OF BIRTH: St Malo, France

LIVES: Lorient, France

SAILING HIGHLIGHTS:

2005: 1st place, Transat Jacques Vabre in Multi50

2009: Transatlantic and 24-hour speed record on *Banque Populaire V*

2012: 1st place, Krys Ocean Race with Spindrift Racing

2012: Jules Verne Trophy with *Banque Populaire V*

2014-15: 3rd place, Dongfeng Race Team, Volvo Ocean Race

WHAT HE SAID:

"I am really happy to be back with Dongfeng Race Team. There has always been a strong spirit and a good atmosphere in the team. We are back to do even better than last time"

CHARLES ON KEVIN:

"Kevin brought knowledge, energy, positive spirit and great driving to Dongfeng – without Kevin the 2014-15 campaign would have been very different. He was one of our best choices."

| XUE LIU - BLACK



ROLE: Pitman

NATIONALITY: Chinese

BORN: March 12, 1993

PLACE OF BIRTH: Qingdao, China

LIVES: Qingdao, China

SAILING HIGHLIGHTS:

2013: Member of China Team in the America's Cup World Series

2014-15: 3rd place, Dongfeng Race Team in the Volvo Ocean Race

2015: Skipper, China Sailing Tour team in China Cup International Regatta

2017: Skipper, Sinan Cup Regatta in China

WHAT HE SAID:

"Last race I knew nothing about the ocean and I was very scared. This time I know all about the race, the ocean and Dongfeng Race Team is my family. I want to try to do my best."

CHARLES ON BLACK:

"A really impressive sailor who learnt very quickly in the last race. He has huge potential and you can already see he has really grown up and matured ahead of this race. He knows what to expect and he knows he can do it, so he will push hard."

| MARIE RIOU



ROLE: Trimmer/Driver

NATIONALITY: French

BORN: August 21, 1981

PLACE OF BIRTH: Landerneau, France

LIVES: Plougastel, France

SAILING HIGHLIGHTS:

2012: Summer Olympics 6th Match Racing with Claire Leroy and Elodie Bertrand

2013, 2014, 2015, 2016: Nacra 17 World Champion with Billy Besson

WHAT SHE SAID:

"Whether we're men or women it doesn't change anything. We are all sailors, we have the same goals, the same passion, the same dreams."

CHARLES ON MARIE:

"She is strong, she has a good spirit – which is the most important thing for me – and she is used to sailing with the guys. For Marie the Volvo Ocean Race is a dream and, like Carolijn, she is focused on a strong performance."

| DARYL WISLANG



ROLE: Watch Captain

NATIONALITY: New Zealand

BORN: May 20, 1981

PLACE OF BIRTH: Nelson, New Zealand

LIVES: Wellington, New Zealand

SAILING HIGHLIGHTS:

2011-12: CAMPER with Emirates Team New Zealand, Volvo Ocean Race

2014-15: 1st Place, Abu Dhabi Ocean Racing, Volvo Ocean Race

2015: Set 24-hour distance record in Transatlantic Race with *Comanche*

WHAT HE SAID:

"There is a certain mental toughness that you develop doing the Volvo Ocean Race. You just know how to deal with the most difficult situations and you do it."

CHARLES ON DARYL:

"Daryl is a proven offshore warrior. He brings great experience to our team and we are delighted to have him."

| YANG JIRU - WOLF



ROLE: Pitman

NATIONALITY: Chinese

BORN: July 14, 1990

PLACE OF BIRTH: Anshan, China

LIVES: Anshan, China

SAILING HIGHLIGHTS:

2013: 9th place, America's Cup, Naples

2015: 3rd place with Dongfeng Race Team in the Volvo Ocean Race

2016: 3rd place, Sydney Hobart Race with Dongfeng Race Team

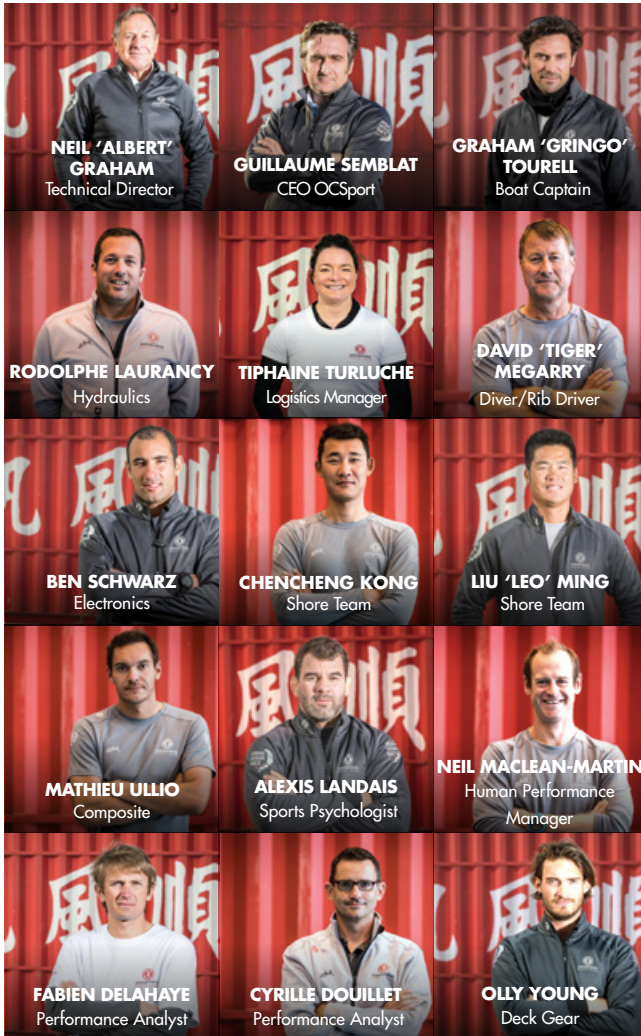
WHAT HE SAID:

"It's such an honour to sail again with this team. One of the most important things for me is that we are trying to encourage more Chinese people to sail because, for the moment, sailing is still not a popular sport in China. So I hope we can bring more attention to the sport by racing again with the team."

CHARLES ON WOLF:

"Competitive and hugely motivated, Wolf conquered his fears to race in the last edition and he was all the stronger mentally for it."

SHORE AND SUPPORT TEAM



IT'S NOT JUST ABOUT WHAT HAPPENS ON THE BOAT

The Volvo Ocean Race is won by the best crew, and this involves the team on shore too.

Looking after the boat - Graham Tourell, Boat Captain:

"From the moment the boat hits the dock at the end of a leg, the clock is ticking for the shore team. We strip the boat of all the removable gear and equipment on board. Then we lift the mast out and then lift the boat out of the water, ready for the maintenance period to begin. Repairs and servicing is carried out by the technical team and the Volvo Ocean Race Boatyard to a very tight deadline."



Looking after the crew - Neil Maclean-Martin, Human Performance Manager:

"In the lead up to the race, the sailors are working hard to ensure they are as physically and mentally prepared as possible. A lot of this takes place in the gym but we also like to mix it up with other physical activities, such as judo or kayaking, which act as great team building exercises. It is my job to ensure they feel prepared and confident to take on the huge physical challenge ahead of them. Time on land is precious and when the race starts this becomes all about recovery, especially in the first three days after a leg finish. By the time the sailors arrive I will have reviewed the leg for duration, stress, temperature etc. and within half an hour of arrival the screening is done for injury, health, nutrition, physiology and psychology. From these initial tests I can customise the sailors' personal recovery protocol, easing the transition and ensuring they are race fit and ready to go for the next leg."



Food - Marine Cerbelle, Chef:

"The food can make such a difference to the overall result of the race. We need to calculate how much food to take on each leg based on energy consumption equations and the leg length, whilst also sticking to the weight allowance for each food bag which was 25 kilos per bag last race, the bulk of this being made up of freeze dried food. Volvo Ocean Race

sailors still often lose weight, which is typically between 1-3 kilograms but can be up to 10. It is important for them to regain this weight and also to replace any nutrients they lost so providing fresh fruit and vegetables and a good steak when they arrive is important, alongside receiving feedback on whether they felt they had the right nutrition."



Performance - Fabien Delahaye, Head Performance Analyst:

"Charles has a strong performance team working behind the scenes. Myself and Cyrille Douillet download all the performance data and analyse this carefully. Cyrille is more of the 'number cruncher' whilst I look at the data as an overview. We build up a theoretical chart, called a Velocity Prediction Programme (VPP) and

as you get more data you start to test that theoretical data and modify or refine it to make it more accurate. Our meteorologist, Marcel Van Triest acts as our weather guru, briefing the team in the lead-up to the start of each leg whilst our coach Bertrand Pacé focuses on how the team is sailing the boat, from manoeuvres to communication."



Family - Tiphaine Turluche, Logistics Manager:

"The families of the crew are key. They are one of the main things that keeps the sailors going through tough times. Part of my role as logistics manager involves booking flights and accommodation for

family members to ensure they are at the finish line when the sailors arrive to welcome their loved ones. The sailors then get time off for rest after a race and to spend time with their families."



Safety at sea - Yang 'Wolf' Jiru:

"The Volvo Ocean Race is one of the toughest and longest offshore sailing adventures and people often forget that the sailors are responsible for safety on board. As part of the Volvo Ocean Race requirements, we have to undertake medical training and be prepared to practise it whilst on board. If something serious happens to one of us in

the middle of the Pacific, then we are too far from land to receive immediate help. Thanks to satellite phones, we can communicate with the team doctor at Volvo Ocean Race HQ to receive advice if any problems do occur – but we have an extensive medical kit on board and we have trained in how to use it."



RACING ON DONGFENG:
GETTING WET IS PART
OF THE JOB



STOPOVERS ON THE 45,000-MILE GLOBAL ODYSSEY

ALICANTE **11 - 22 OCTOBER**

Alicante Puerto de Alicante

The start city for the fourth time in Volvo Ocean Race history, Alicante is also where the race organisation is based.



LISBON **31 OCTOBER - 5 NOVEMBER**

Lisbon Avenida de Brasilia

After a short sprint through the Strait of Gibraltar, the fleet will arrive in the spectacular setting of the Portuguese capital, a true city of the sea from where mariners have set sail for centuries.



CAPE TOWN **24 NOVEMBER - 10 DECEMBER**

V&A Waterfront

Cape Town marks the southern limit of the Atlantic Ocean and – for the Volvo Ocean Race fleet – the gateway to the Southern Ocean.

MELBOURNE **27 DECEMBER - 2 JANUARY**

Melbourne Waterfront City

After 6,500 miles racing through the wilds of the Southern Indian Ocean, an Australian summer stopover in Melbourne at Christmas will come as a welcome relief to the exhausted crews.



HONG KONG **17 JANUARY - 7 FEBRUARY**

Hong Kong Kai Tak Runway Park

Arriving at two great stopover cities in China will surely be one of the highpoints for Dongfeng Race Team. First comes Hong Kong, one of the most spectacular and bustling waterside cities in the world.



GUANGZHOU **31 JANUARY - 5 FEBRUARY**

Guangzhou Nansha Marina

After a short stay in the drama of Hong Kong, *Dongfeng* will then make her way via a non-scoring leg to Guangzhou, the third biggest city on mainland China.





AUCKLAND
24 FEBRUARY - 18 MARCH 2018

Auckland Halsey St, Auckland

New Zealand's famed "City of Sails" has been a mainstay of the Volvo Ocean Race and Whitbread for years. When it is time to set sail, the sailors will be preparing themselves mentally for the challenge of the Southern Ocean once again.



CARDIFF
27 MAY - 10 JUNE 2018

Cardiff Queen Alexandra House, Cargo Rd

First Volvo Ocean Race stopover in the UK for 10 years, crowning Cardiff's reputation as a destination city for great sporting events which includes hosting the UEFA Champions League Final in 2017.

ITAJAI
5 - 22 APRIL 2018

Itajai Av. Min. Victor Konder - Centro

After the longest leg of the race – 7,600 nautical miles - the eighth stopover at Itajai in Brazil will come as another welcome haven after days of storms in the Southern Ocean and then what is usually a tricky climb north to Brazil.



GOTHENBURG
14 - 21 JUNE 2018

Gothenburg Frihamnen

This is where it all started for Volvo and where the first ever Volvo car rolled off the production line at its original factory in 1927.



NEWPORT
8 - 20 MAY 2018

Newport Fort Adams Dr, Newport

Newport has been a capital of sailing for decades and was for years the home of the America's Cup. Returning for a second consecutive Volvo Ocean Race, this beautiful old colonial New England town is steeped in sailing lore.



THE HAGUE
24 - 30 JUNE 2018

The Hague Houtrustweg 505

The home of the Dutch government and Royal Family, The Hague has – in the past – been a pit-stop location for the Volvo Ocean Race, but this time it is staging the grand finale.

让汽车驱动梦想

DRIVING TOWARDS THE DREAM



DONGFENG MOTOR CORPORATION - “CREATING QUALITY FOR A BETTER TOMORROW”



Founded in 1969 and based in the city of Wuhan in central China, Dongfeng Motor Corporation is one of China's largest auto groups, with total assets of RMB 240.2 billion and a workforce of 176,000 men and women.

The Dongfeng company logo, which features prominently on Dongfeng Race Team clothing and on the hull and sails of its Volvo Ocean 65, *Dongfeng*, resembles two swallows chasing one another. It implies “two swallows dancing with the east wind” – Dongfeng means east wind or wind from the east in Chinese - while swallows represent good luck. The logo is a nice symbol for an ocean racing team too.

Dongfeng Motor Corporation's (DFM) main business covers the full range of commercial vehicles, passenger vehicles, new-energy vehicles, engines, auto parts and components, and other auto-related

business. In 2016 the company ranked in 81st place in the World's Fortune Top 500 companies.

DFM enjoys strong influence and brand appeal in the automotive industry. It is the Chinese automotive industry's first well-known trademark, and ranks among the World Top 500 Famous Brands.

In 2016, Dongfeng Motor Corporation had a turnover of US\$82.8167 billion and sold 4,277,000 vehicles, an increase of 10.4% on the previous year, and ranked in second place in terms of sales within the Chinese auto industry.



东风汽车公司
DONGFENG MOTOR CORPORATION



In addition to its manufacturing base in China, DFM has research and development centres in Sweden and Germany and elsewhere and is engaged in joint research and development projects. The company is committed to technical innovation and the application of innovation in the industry. Looking ahead, DFM will continue holding true to its vision of sustainable development,

innovation and international expansion with global competitiveness, as part of its strategy to become stronger and better, and develop into the world's most advanced transnational company.

Visit Dongfeng Motor Corporation website at www.dongfeng-global.com for more products and information.



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EXCLUSIVE SUPPLIER



DONGFENG
RACE TEAM

IN THE VOLVO OCEAN RACE

DONGFENG RACE TEAM IS ALL AT SEA WITH ZHIK



Zhik, the innovative sailing apparel specialist, is the official technical clothing partner for Dongfeng Race Team in the Volvo Ocean Race 2017-18.

As the team takes on the toughest weather conditions on the planet, it will rely on Zhik's unique design technology and innovative fabric to help it operate and perform at the highest level.

The Zhik Isotak range is up to four times more waterproof-durable than the ocean standard range of apparel and will keep the crew warm and dry in the harshest conditions.

Founded in 2003, Zhik's range of wetsuits and dinghy gear completely revolutionised

the design approach for performance clothing and have been rapidly adopted by sailors across the globe. Since then, Zhik has taken the same "clean sheet" design approach as it pushes strongly into yachting apparel, from coastal cruising gear to extreme ocean range technical clothing, and also into the paddling and other watersports markets.

"The team at Zhik is thrilled to partner with Dongfeng Race Team. Our world class, high-tech yachting gear is designed to push the boundaries of waterproof and breathable protection, enabling our race partners to consistently perform to their best in their quest to win," said David Crow, Chief Executive Officer of Zhik.

AIRFRANCE

FRANCE IS IN THE AIR



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DONGFENG RACE TEAM FLIES THE WORLD WITH AIR FRANCE

The French national carrier, AIR FRANCE, is the official airline partner of Dongfeng Race Team and will be playing a major role in the team's challenging logistical schedule as the Volvo Ocean Race 2017-18 makes its way around the world.

AIR FRANCE has been involved with high profile professional sailing campaigns for more than 12 years and has long experience in dealing with the demands made by teams operating in an international context.

“AIR FRANCE understands the sometimes pressing demands of a sports team that is working all over the world”

With involvement in two editions of the Route du Rhum, two previous editions of the Volvo Ocean Race, an America's Cup campaign and other sailing events, AIR FRANCE is a partner that has invested a great deal in both sailors and their teams. From its first collaboration, the quality of services offered by AIR FRANCE has satisfied what are always very high demands for excellence in these projects.

Tiphaine Turluche, Head of Logistics for Dongfeng Race Team, has initiated a partnership between the team and AIR FRANCE based on common values and in the knowledge that both organisations are striving for optimal performance.

“We are absolutely delighted to be working in partnership with AIR FRANCE, a company that we know understands the sometimes pressing demands of a professional sports team that is working and competing to win all over the world,” said Turluche.

PARTNER AND SUPPLIERS

TITLE PARTNER



EXCLUSIVE SUPPLIER



OFFICIAL SUPPLIERS



TECHNICAL SUPPLIERS



POWERED BY OC SPORT

OC SPORT - MANAGING DONGFENG RACE TEAM



Dongfeng Race Team is managed for the second successive Volvo Ocean Race by OC Sport, the global sports marketing and events company that specialises in professional sailing and outdoor sports.


OC Sport was created in 1983 and went on to spearhead Dame Ellen MacArthur's sailing career; notably the solo round the world Vendée Globe race (2000-01) and the solo round the world record (2004-05). OC Sport has since developed into a global sports marketing and events company specialising in professional sailing, managing the award-


winning global Extreme Sailing Series; rejuvenating the original solo transatlantic race, The Transat; creating the non-stop, double-handed Barcelona World Race and launching the Artemis Offshore Academy to develop UK solo sailing talent. In 2010, the company diversified into outdoor events, creating the premium Haute Route amateur cycling races, alongside the organisation of mass-participation running events such as the Harmony Geneva Marathon. Operating in around 20 countries each year, it has offices in the UK, France, Switzerland, Singapore and China.





FOLLOW OUR STORY


Want the latest news from Dongfeng Race Team, including race updates, exclusives and video footage? Follow us around the world via our website and social media channels to get the full story.

 www.dongfengraceteam.cn

 [@DongfengRacing](https://twitter.com/DongfengRacing)

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 [@dongfengraceteam](https://instagram.com/dongfengraceteam)

 [Dongfeng Race Team](https://youtube.com/DongfengRaceTeam)

MEDIA CONTACTS



COMMUNICATION

Julia Huvé
+33 6 63 28 81 48
julia@dongfengraceteam.com

COMMS & DIGITAL

Joanne Clarke
+44 783 320 9112
jo@dongfengraceteam.com

CHINESE CONTENT

Mengqi 'Lemon' Lian
+86 185 1008 7087
lemon@dongfengraceteam.com

CHINESE DIGITAL

Li 'Fei' Fei
+86 139 3303 6452
fei@dongfengraceteam.com

CHINESE MEDIA

Wang 'Elly' Li
+86 186 1698 1106
elly@dongfengraceteam.com

INTERNATIONAL MEDIA

Isabelle Stocker
+44 203 397 9977
intpress@dongfengraceteam.com

FRENCH MEDIA

Aline Bourgeois
+33 6 86 44 27 46
aline@dongfengraceteam.com



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OC VOR Ltd
Venture Quays, Castle Street,
East Cowes, Isle Of Wight.
PO32 6EZ. UK

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Benoit Stichelbaut, Power Sports Images,
Yvan Zedda, Justin Edelman, Bu Duomen,
Juerg Kaufmann, Maria Muina/MAPFRE,
Pierre/Den Haag Marketing, Vincent
Curutchet

Dongfeng Race Team

Eloi Stichelbaut/Yann Riou/Sam Greenfield

Volvo Ocean Race

Ainhua Sanchez/Victor Fraile/Carlo
Borlenghi/Billie Weiss/Xuame Olleros/
Amalia Infante/Buda Mendes/Jen Edney/
Martin Keruzoré/Ian Roman

MEDIA HOUSE:

To download media content from on board
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*YI FAN FENG SHUN
PROSPEROUS WINDS THROUGHOUT
THE JOURNEY